

**National Reining Horse Association
Minutes of the Finance/Audit Committee Meeting
Conference Call
February 1, 2023**

Present (all via conference call): Chairperson John Tague (JT), Mark Blake, Joao Marcos, Loren Booth, Larry Handley, and Rob Curtis

Not Present: Rick Clark

Staff: Commissioner; Gary Carpenter (GC), NRHA Commissioner; John Foy (JF), C.F.O.; Chris Mossman, Sr. Director of Accounting.

- I. The meeting was called to order at 2:03 P.M. CST.
- II. Approve July 19, 2022 Conference Call Minutes: Motion was made with a 2nd. Vote was Unanimous.
- III. Audit Update – JF discussed some items we are working to complete with the audit and expressed it will be complete by the end of this month. We are not anticipating any problems with the audit.
- IV. AGM/Financial Report – JF discussed the report he is giving to the EC and AGM. The committee discussed the state of the organization.
- V. 2022 Futurity and Sale P&L – John presented and discussed the financials for the Sale and Futurity. We included a variance analysis to prior year and budget. He also discussed some increased expenses and changes to State Fair management.
- VI. Show Entry and Purse Stats – Mainly informational, John asked the committee to review and send any questions after the meeting.
- VII. 2022 Markel Futurity Sale Comparison – This is also informational.
- VIII. 3 Year Additional Futurity Added Money – This outlines how our Futurity added money has grown over the past 3 years and what has driven the increases.
- IX. Reiner Magazine – John met with John Lund from MCC. They have committed to a quarterly meeting with us. Paper costs are rising quickly and increases could come during the year instead of once per year. John discussed potentially putting a blurb with the contracts saying rates may increase due to increased costs. John wants to know of these increases at the meetings to communicate to the FC to make pricing adjustments if needed. John would also like to look at the possibility of increasing the membership allocation toward the Reiner for tax purposes.
- X. European Council Financial Information Request – John discussed the portion of the request that relate to financial information. He wants to make sure anything we provide them has the approval of the FC and board. The committee expressed that they would like the European shows to help fund themselves, much like the Futurity Challenge, before we start sending additional funds. We need to have a conversation of what we provide to them compared to them to us.
- XI. Accounting Close Schedule – John gave an update on the next set of financials.
- XII. The committee began discussion surrounding private funding through the Futurity Challenge or whatever the next initiative is.
- XIII. Meeting was adjourned at 3:02 P.M. CST.

Respectfully submitted by Chris Mossman, Sr. Director of Accounting.